

CURRICULUM-VITAE

Name : P. LAKSHMINARAYANAN
Father's Name : Mr. S. Parthasarathy
Date of Birth : 23.09.1967
Nationality : Indian
Martial Status : married
Permanent Address : No:44, Nanjil twins apartments
Ground floor, 9 th cross street,
Mahalakshmi Nagar,
Adambakkam,
Chennai – 600 088.
India.
Current address : Flat No 504, I -63
Navgriha Apartments
Poonam sagar complex
Mira Road
Mumbai – 401017
India
Mobile Number : 0091 9867645713
Passport Number : E – 2257853 – Validity 2012
E-mail ID : lakshmi_partha23@yahoo.co.in

Career Objective:

To apply the qualitative skills efficiently & effectively in cognitive business environment.

Professional Qualification:

Engineering - (Printing Technology) From University of Poona, with Distinction (78%) in June 1993.

Diploma in printing technology From Chennai polytechnic, with distinction (80%) in April 1989-90.

Technical skills:

- *Excellent pre press experience with Dainippon & Barco image setting applications. & software's.*
- *Practical hands on experience in flexo plate making & prepress for flexo.*
- *Excellent experience & knowledge of Flexography process and Narrow web label converting & application, label applicators, laminates printing.*
- *Efficient in label converting techniques and application of flexible wrap around labels, in mould labels, aluminum lid labels, barcode labels, boarding pass , baggage tag labels, security labels with thermo chromic inks , scratch labels, rotary screen printing applications, hot foiling & cold foil techniques.*
- *Good knowledge & trouble shooting experience with label applicators, application problems, static elimination and uv curing.*
- *Good knowledge of special applications – hot foil stamping, cold foil stamping, scratch off foils, aluminum lids conversion, in mould labels, security labels, rotary screen printing, Booklet label conversion*
- *Know how in effective utilization of rotary tooling (dies, rotary cutting dies for carton conversion)*
- *Practical know how of different grade of adhesives & adhesive performance for different and specific end use applications.*
- *Good motivator, leadership skills and man management experience and sales support.*
- *Good hands on operating experience with Nipeter / Gallus / Gidue and Mark Andy Narrow web label presses.*

Role & responsibility held:

Production Control, Inventory management, Purchase, Quality Control, Pre-Press, General Administration, Waste Management and Control, customer relationship, MR for ISO, TPM secretary, Business head and Marketing.

WORK EXPERIENCE:

- i) *Worked as, SUPERVISOR at Thapar Forms Nagpur. Production Control on Security Printing, MICR Cheques, Coding and Decoding. Period of Service between Apr 1989 to Oct 1989.*
- ii) *Management Trainee with M/s. Macmillan India, Bangalore. was Involved in Control and Upgradation of Phototype Setting, SGML Data Transfer. Period of Service between May 1993 to Oct 1993.*
- iii) *Production Coordinator, Subsequently System Incharge- prepress division with M/s. Universal Print Systems Ltd – Chennai . Nov 1993 – Mar 1996.*
- iv) *Production Incharge, subsequently as Production Manager with M/s Universal Print Systems Ltd – Labels division. Apr 1996 – July 2002*

Established bench marks for quality and prepress for flexo and won 3 Finat accreditations for best quality in printing.

Looked after the entire Factory Operations {Prepress planning, Production Control, Purchase, Administration, Quality Control & Waste Management}, Reporting directly to the Director & M.D of the organization.

- v) *Production Manager – M/s Emirates printing forms Est – Abu Dhabi – Aug 2002 – 2005 september*

Responsible for setting up the entire production operations and was key person in success of the label division by establishing quality levels of printing within 1 month from the installation of machine.

Contributed substantially to the profitability by bringing in alternate suppliers of raw materials & inks with good quality & less price, thereby contributing to the rapid growth of organization.

Improved productivity and achieved set targets with efficiency at 95%. Induced management to invest on wide web flexo for shorter lead times on wrap around labels and increased turnover based on faster turnaround.

V1) Plant Mnager - M/s Interlabels industries P ltd – Mumbai –From 2005 october – August 2007.

Handled complete plant operations. Set up bench marks for inventory management – reduced inventory levels by 40% and implemented TPM activity and achieved 15% productivity increase by establishing bench marks for productivity and quality.

Re oriented the process flow to define GMP and standards of manufacturing work flow.

Fabrciated local cold foil attachment on Gallus to reduce cost of investment and proved effective results of cold foiling using the same than buying from principal supplier.

Waste reduction of 8% in setting and printing wastage by implementing staging activity and separate team for changeover activity – change over time reduced by 40% from 1.5 hrs to 45 minutes.

Implemented unique job costing format to calculate production conversion cost against estimated selling price and monitoring the profit margins by reviewing individual job costing.

V11) Business Head – M/s Pragati Pack Pvt Ltd – From Sep 2007 – till date

Responsible for getting new business, proved my marketing skills by procuring orders from Levers and other MNC organizations.

Achieved sales turnover of 1.2 crore (usd 300,000) in the first year of inception by bringing in key accounts. Regular business contract established with key customers like Diageo,Levers,Dabur,ITC,Glenmark,victorinox,seagrams India.

*****Very good track record ,an attitude for quality, committed to work, keen in improving on productivity,100% contribution to achieve the set targets – are the key qualities possessed by self.**

Excellent communication, good customer relations, analytical skills and alternate methods of converting the jobs are basic instincts.

Array of print conversions:

Self adhesive Labels, brewery labels on metallized paper , Cosmetic Labels with Hot foil /cold foil stamping, Airways Boarding Pass, baggage tag labels, Confectionery Labels in Continuous Reel Forms., labels on PP and PE films, security labels on tamper evident materials, wine labels, special promotional labels, scratch off labels,

roll fed bop labels, cut and stack labels & Atm rolls on direct thermal stock, booklet & coupon labels, flexible laminates and in mould labels, cold seal blisters cards.

Training undergone:

- *Practical Training on Flexographic Plate Making at M/s. Nihon Denshi Seiki Company, Osaka, JAPAN subsequently purchased equipment for in-house Plate Making Setup. – Year 2000.*
- *Technical training at Gallus Ferd – Switzerland – on Arsoma presses and Gallus screen prepress - 2003.*
- *Visited Windmoller Holscher & Comexi (Italy) in may 2005 for conducting print trials on flexible jobs and orientation on flexible laminate conversions, solvent lamination and solvent less lamination techniques and applications.*
- *Visited Rako Etiketten- oct 2006 – the largest label converter in Germany to understand the process flow and also had training for week on unique booklet label conversion.
Had interaction for week with production head of Rako group to understand work flow, ERP system, quality procedures and unique technical applications of tactile printing, coupon labels, scratch labels, fragrance labels, RFID conversion, hexachrome process, Metal fx technology and security applications.*

Other areas of know how:

- i) *Security inks, tactile printing, innovative converting techniques.*
- ii) *Booklet / coupon labels converting techniques.*
- iii) *Performance labels and materials.*
- iv) *In mould labels and conversion.*
- v) *cold seal blister pack technology.*
- vi) *RFID label technology.*

I hereby declare that the Particulars above are true to the best of my knowledge.

P.Lakshminarayanan

25/11/2008